



OMEIDA TRADING

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105

COMPANY PROFILE

Unit No.07

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Fleurhof, Gauteng

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COMPANY HISTORY

OMEIDA is based in the Kwa-Zulu Natal province of South Africa. Omeida was formed in 2004. With 20 years of experience in the African South Market, Omeida provides a range of property related services together with cleaning services aimed at supporting service excellence with one common denominator, solutions to skills development requirements, and HR solutions Learnerships implementation support services. We offer a wide range of services to corporate clients, training providers, ETQAs, SETAs, and government organizations. Assisting our clients in delivering world- class customer service.

SHAREHOLDERING & MANAGEMENT

OMEIDA TRADING 105 is 100% black woman owned with its shareholders and director being involved in the business on a full time basis. The shareholders work shoulder to shoulder with employees of the company.

MANAGING MEMBERS: Cleopatra Simphiwe Mabiya.

Cleopatra Simphiwe Mabiya

She has diverse management expertise in managing projects, Supply Chain compliance, Contracting, Procurement and Logistics.

She has worked as a Logistics and Administration Officer, Logistics Officer and Procurement Officer with various companies. She has managed various projects in the construction and skills development industries for our various clients as the Managing Director for Omeida Trading.

INTEGRATED SERVICES

OMEIDA TRADING 105 is uniquely positioned to fulfil industry outsourcing requirements as a strategic partner – thereby enabling our clients to focus on their core business. By offering a totally integrated service, OMEIDA TRADING 105 maximizes the effectiveness and economic returns of infrastructure on behalf of clients. The performance can be measured and reported on to an appreciable degree.

Being a multi-disciplinary infrastructure establishment and management company, OMEIDA specializes in the total lifecycle of a facility, from the conceptual phase, through operations, upgrading and refurbishment, to disposal of the facility. This approach is commonly referred to as “from cradle to grave” and essentially means that Omeida can cater for all requirements in the design, development, operations, refurbishment / upgrading and disposal of any facility a client might have.

SERVICE DETAILS

The combination of a good track record, solid experience and eagerness to excel to greater heights, motivates OMEIDA to constantly improve on current processes and methods followed in the execution of services.

This section describes some of the services offered in more details in order to demonstrate our approach to provide a solution to the challenges faced by the client.

OMEIDA SERVICE OFFERING

CONSTRUCTION WORKS

General building and construction: foundations, walls, and roofs

Repairs and maintenance: restoration of property

Renovations and refurbishments: painting, tiling, ceiling and applying finishes

PROJECT MANAGEMENT & PROPERTY VALUATIONS

Property Legislation, Analysis of market trends, Total Facilities Management, Investment Feasibility studies, Economic Advisory, Property planning, Valuations, Property soft services, Property technical services, Property administration services, Project Integration Management, Scope Management, Time Management, Cost Management, Quality Management System, Project Human resource Management, Project Communication Management, Project Risk Management, Project Procurement Management, Turnkey Building, Property Lease Management, Property Facilities Management, Facilitating Infrastructure financing, Partitioning and demolition; and Property training.

PROJECTS QUALITY ASSURANCE

Omeida follows a focused “outcomes based” project management approach to any client assignment to ensure maximum value add contribution to the client. This is done within the context of “practical project management”. This process begins with detailed work programs that are designed at the beginning of each project. These work programs allocate tasks to various team members and align all tasks with project objectives and project outcomes and deliverables. Key project activities are identified and the timelines associated with these activities are budgeted and allocated. This ensures continued focus on project outcomes. In

addition to which, a project manager is appointed to the project and their task is to handle all the administrative issues in relation to the project thereby ensuring that the relevant team members are completing all technical tasks in line with the timetable. In addition to which, the project manager continuously engages with the team members, assesses progress versus project timelines, maps timelines of key project activities and allows for known risk factors associated with certain project activities to identify potential threats in advance thereby creating an early warning system. These threats are then isolated and appropriate action plans identified to address these risk factors.

SKILLS DEVELOPMENT

Omeida TRADING 105 provides solutions to skills development requirements, and HR solutions through Learnerships. We offer and implement a wide range of support services to corporate clients, training providers, ETQAs, SETAS, and government organizations. Omeida implementation support services offers corporate training, Learnerships, Internships, Placement services and the Hosting of Learners/Interns.

CLEANING SERVICES

Omeida provides a wide range of cleaning services which includes without limitation deep cleaning, general cleaning, specialised cleaning, hygiene services, cleaning equipment and cleaning products.

TRAINING PROJECTS EXPERIENCE

Client	Contact Person & Contact Details	Services	Year
Services SETA	Kelello Thusi 011 276 9749	Internships: TVET, NATED Diplomas and University graduates	2025/2026
Services SETA	Kelello Thusi 011 276 9749	Learnerships: Business Administration	2024/2025
Services SETA	Kelello Thusi 011 276 9749	Learnerships: Hygiene and Cleaning	2023/2024
Northern Cape Department of Health	Zama Kiti 053 830 0548	Skills Programme Training	2022
TETA	Malcolm Alexander malcolm@teta.org.za	Learnership and internship	2018/2019
TETA	Thembinkosi Mosia 011 577 7700	Internship	2017/2018

CONSTRUCTION PROJECTS EXPERIENCE

Johannesburg Property Company (JPC)	Musa Makhunga 010 219 9000	Facilities Management & Cleaning	2017 - 2019
Johannesburg Property Company	Jay Sunker 010 219 9000	Renovations	2018
Johannesburg Property Company (JPC)	Lungelo Ramatselela 010 219 9000	Project Management	2017 – 2018
JOHSCO	James Maluleke	Re-construction of Hostels	2014
Total Facilities Management Company (TFMC)	Venitha Fernando 031 450 6922	Maintenance	2013 – 2015

VALUATIONS PROJECTS EXPERIENCE

<u>Relevant Project</u>	<u>Valuation Work Completed</u>	<u>Project Owner</u>	<u>Client name & Contact Numbers</u>
Epitome Consulting Valuation of Primary School Project	School Valuation	Omeida Trading	Brighton Manuel- 011 391 5049
TJ International Valuation Services of Waterfront Hotel	Hotel Valuation	Omeida Trading	Corne Meier- 082 922 3253
Impilo Farm	Property Valuation	Omeida Trading	Masie Ngema- 076 437 9004
Simps Real Estate	Development Property Valuation	Omeida Trading	Carlo Kubheka- 064 746 2492
Eshoba Seedling Nursery Hydroponic Farm	Land Servitude	Omeida Trading	Nomsa Thusi- 060 631 6357

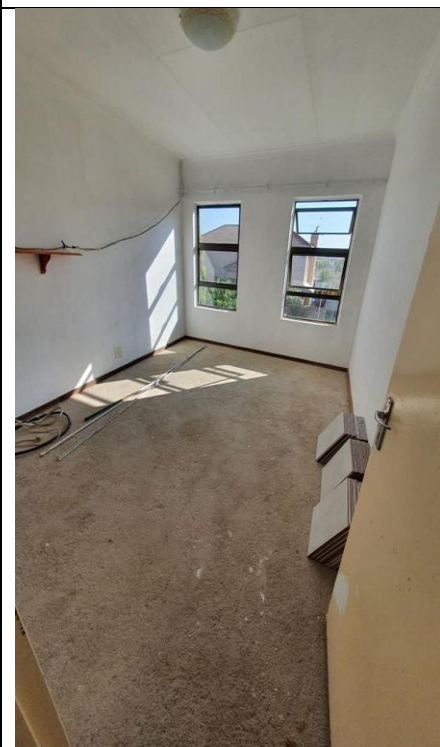
Roofing a House



Painting a Home



Tiling a Room



Installing Water Meters



Removal of damaged ceiling and replacement

COMPANY DETAILS

COMPANY REGISTRATION NUMBER	CK 2024/708695/07
VAT REGISTRATION NO	4450226511
INCOME TAX NO	9821645141
CIDB	Grade 2